



Press Release September 5th, 2017

Computer Concepts of Iowa, Inc. of Carroll acquired CompuSense of Jefferson on September 1st, 2017.

Brian Hoffman of CompuSense has served the people and businesses of Jefferson and Greene County for 20 years and has taken a full time position with one of his larger clients. In a letter that went out to clients Friday, Brian said it was his intent at the time to continue maintaining computer services for his business clients however he quickly realized a better solution was to find an IT company he could trust to replace his local IT service, and one with similar pricing and values. Brian went on to say “Adam is community minded, honest in character and believes Western Iowa Businesses deserve the best IT services available”.

Computer Concepts of Iowa was started twelve years ago by Adam Schweers but he has been providing IT services to the region for nineteen. Adam and Brian have known each other since each began work in the IT field and have collaborated on projects over the years. The Computer Concepts service area spans 70 miles in all directions of Carroll and they have done business with a number of clients in Greene County over the years.

Adam Schweers owner of Computer Concepts of Iowa says he is excited about the opportunity to expand their products and services to Jefferson and Greene County. “Our focus for years has been to bring enterprise class IT solutions to small businesses in Western Iowa. There are so many great manufacturing, agricultural and professional service businesses in Greene and Guthrie County and we hope through this transition we can engage them and become a positive part of their business and community”.

Computer Concepts and CompuSense offer many similar products and services at very similar pricing. Some of the products include custom built computers, Dell, HP, Microsoft Surface Tablets, Microsoft O365 and SonicWALL Firewalls.

Through their twelve excellent local staff people, Computer Concepts offers Managed Service Contracts, Data Backup Solutions, Network Security Services, Enterprise Wireless Solutions, Full Service Help Desk, Repair of Computer Equipment and Hardware sales. “While our primary focus is servers, networks and business IT services we also offer consumers a number of retail and repair services and have technicians able to remote in and help people in a matter of minutes”.

CompuSense has not had a store front since July. Brian will remain a subcontracted technician for Computer Concepts during the transition. The local phone number for CompuSense will be forwarded to Computer Concepts this week and clients should see no interruption to services. “Through our ability to help clients remotely, our number of staff and the fact we are in the Jefferson area every week we hope clients will experience nothing but positive in this transition. I want to thank Brian for this opportunity and look forward to meeting with as many clients as possible the next few weeks”.